

Bidding Process

After the measure

Creating the Bid:

We will come to your home to measure and discuss your wants and needs for the project. We will take the information and build a bid. This process takes 1-3 days on average.

The bid will include:

- Estimated Timeline
- o Product Suggestions (if applicable)
- o Design Renderings (if applicable)
- Scope of Work
- Project Estimate and Product Allowances

Breaking Down the Bid:

The Bid you receive will be created based on your needs, requirements from city code, and your requests. Some items can be adjusted or removed depending on code and how they affect each other. Those items are:

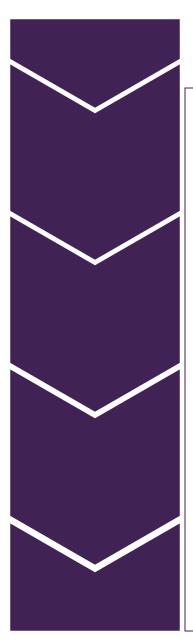
- Allowances These are items that can be personalized and vary in price. The project price will change depending on the final product selected for the project.
- Options Depending on your project there could also be options in your bid. These are items can be added to your project if you decide.

Desired Changes:

After looking over your bid and options please let us know if there is an alternative you'd like to discuss, or what options you would or wouldn't like in your project.

Purchasing:

Once we know the exact options you want, and product, we can make a contract and put together the payment schedule. After the contract is signed and initial payment is processed then we can get your project going!



Design Services

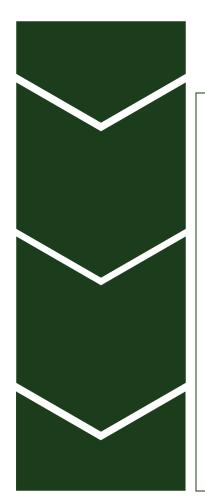
Not Just a Contractor

Figuring out options, selecting colors, faucets, flooring, etc. can be overwhelming. If you don't feel comfortable making these decisions on your own, we can help. Our interior designer, Priscilla, has over 13 years' experience. Priscilla grew up in the remodel business with a contractor grandfather, interior design mother and architect step-father. She will utilize her knowledge of construction and design to help ensure your product selections are cohesive, functional, and beautiful. You are welcome to hire her to help you make the necessary decisions to make the project finishes come together. Her talents are also utilized in all our kitchen and bathroom layouts and allowance selections.

Design Service

Fee: \$400 – Gives you 4 hours of design time either in office or in person product selection. \$50 an hour after the first four hours.





Comparing Bids

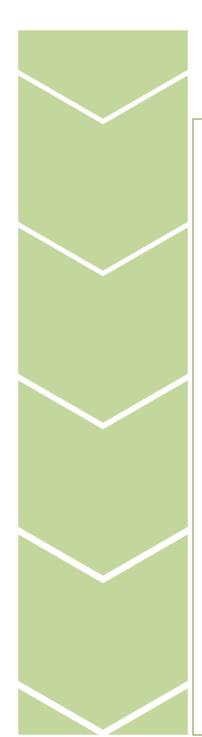
Our Priority:

As a general contractor Klean Contracting's priority is to give the best remodel experience. We will work with you to ensure your wants, needs, specifications, and budget are considered during the remodel process. To accomplish this, the following is included in all projects:

- Permit & Code Compliance
- Licensed Subcontractors
- Project Timelines
- Daily or Weekly Updates

- Product allowances based on your requests
- We account for common unforeseen issues

When comparing bids from other contractors make sure you consider the above. Some contractors may sacrifice areas of work to cut cost. Kleans preference is to provide you the exact cost for the entirety of the work you requested. If you have questions on why contract pricing may vary please don't hesitate to ask.



After Purchase

<u>Putting Your Project Together:</u>

At Klean we understand how important every aspect of a remodel project is. To make your experience as enjoyable as possible we have several people working together on your project.

You have already met with one of our sales team. They get preliminary measurements, discuss your needs, and what you're looking for in your project. They put together your bid, and will finalize your contract when all the final selections are made. If you wish to hire our designer for guidance please look over the 'Design Services' flyer in this packet for more information.

After the contract is signed our Operations Manager starts the process. He ensures product is ordered, subcontractors are lined up, permits are submitted, and product delivery is coordinated from the different product vendors. He also puts together a timeline for your project based on product and worker schedules. He will be in contact with you getting the delivery, and start dates scheduled.

You will be assigned a Project Manager. They will be your main point of contact throughout the remodel process. You will receive regular updates via email letting you know what is happening on your project until it is complete.

We look forward to working together with you on your home.